

**BUSINESS SUBSIDY POLICY
TO USE IN
JOBZ BUSINESS SUBSIDY DEVELOPMENTS**

**RESOLUTION
OF THE CITY OF COTTONWOOD**

Resolution No. 2004-8C
Entitled

“Business Subsidy Policy and Criteria For City of Cottonwood’s JOBZ Sub-Zones”

RESOLVED by the City Council of the City of Cottonwood, County of Lyon, State of Minnesota, that it shall adopt the following **Business Subsidy Policy and Criteria Within the City’s JOBZ Sub-Zones:**

Preamble. Whenever the City of Cottonwood invests public funds or agrees to voluntarily forfeit tax or other revenue that benefit private development projects, those projects should create the greatest number of FTE jobs that pay a living wage possible for the residents of the City and the surrounding region. City policy makers and economic development agents must keep the critical need of living wage FTE jobs the priority whenever public dollars are invested in a private business or development project.

Business Subsidy Public Purpose. The public purposes of this policy shall be to accomplish the following on behalf of the City of Cottonwood:

1. Enhance economic growth in this area.
2. Create high quality job growth in this area.
3. Retain high quality jobs in this area.
4. Stabilize the community.
5. Increase tax base.

This policy is adopted in compliance with M.S. § 116J.994 Subd. 2. A copy of the policy shall be submitted to the Department of Employment and Economic Development along with the first annual Business Subsidy report.

Principles of Business Subsidy Implementation. The City of Cottonwood shall target its business subsidy to businesses that demonstrate a clear and ongoing commitment to the community by providing living wage jobs to their employees and to City residents, where applicable, by giving priority to those businesses over businesses that have not traditionally paid living wages.

The City shall focus its business subsidy assistance only to businesses which agree to comply with annual business subsidy reporting requirements as required by Job

Opportunity Building Zone (JOBZ) statute M.S. §§ 469.310-469.320; and/or as required by the Business Subsidy statute M.S. §§ 116J.993-116J.995.

All other things being equal and to the extent possible, the City shall give preferential treatment for business subsidies to businesses that engage in responsible labor relations defined as neutrality on union organizing.

Although the primary purpose of this policy is the creation of living wage jobs, we cannot achieve our economic development goals without a trained and ready workforce and adequate childcare. The City shall commit to assist businesses to obtain trained and work-ready employees through the DEED Workforce Development Centers; MNSCU and other services; and to facilitate access to childcare.

The City agrees to require that a qualified business shall not compete with or displace local businesses currently operating within the subzone community.

I. DEFINITION

“Authorized Business Subsidy Signatory” means Mayor and Clerk-Administrator of the City of Cottonwood who are authorized by this Policy to execute business subsidy agreements on behalf of the City of Cottonwood.

“JOBZ Business Subsidy” means tax exemptions or tax credits available to qualified business located in a job zone under the Job Opportunity Building Zone (JOBZ) statute M.S. §§ 469.310-469.320. JOBZ Business Subsidies shall include:

1. Exemption from individual income taxes as provided under M.S. § 469.316; and
2. Exemption from corporate franchise taxes as provided under M.S. § 469.17; and
3. Exemption from the state sales and use tax and any local sales and use taxes on qualifying purchases as provided in M.S. § 297A.68, subdivision 37; and
4. Exemption from the state sales tax on motor vehicles and any local sales tax on motor vehicles as provided under M.S. § 297B.03; and
5. Exemption from the property tax as provided in M.S. § 272.02, subdivision 64; and
6. Exemption from the wind energy production tax under M.S. § 272.029, subdivision 7; and
7. The jobs credit allowed under M.S. § 469.318.

“Business Subsidy” means a state or local government agency grant, contribution of personal property, real property, infrastructure, the principal amount of a loan at rates below those commercially available to the recipient, any reduction or deferral of any tax or any fee, any guarantee or any payment under any loan, lease, or other obligation, or any preferential use of government facilities given to a business, and

as defined by the Business Subsidy statute M.S. §§ 116J.993-116J.995. Business subsidies shall include, but not be limited to:

1. Loan
2. Grant
3. Tax abatement
4. TIF or other tax reduction or deferral
5. Guarantee of payment
6. Contribution of property or infrastructure
7. Preferential use of governmental facilities
8. Land contribution
9. Other specified subsidy.

Business subsidies do not include the following:

1. Assistance of less than \$25,000;
2. Assistance that is generally available to all businesses or to a general class of similar businesses, such as a line of businesses, size, location or similar criteria;
3. Public improvements to buildings or lands owned by the City that serve a public purpose and do not principally benefit a single business or defined group of businesses at the time the improvements are made;
4. Property polluted by contaminants being developed as defined in M.S. § 116J.552, Subd. 3;
5. Assistance provided for the sole purpose of renovating old or decaying building stock or bringing it up to code and assistance to designated historic preservation sites or districts, provided that the assistance is equal to or less than 50% of the total cost of the development;
6. Assistance to provide job readiness and training services;
7. Assistance for housing;
8. Assistance for pollution control or abatement, including assistance from a TIF hazardous substances subdistrict;
9. Assistance for energy conservation;
10. Tax reductions resulting from conformity with Federal tax law;
11. Workers compensation and unemployment compensation;
12. Benefits derived from regulation.
13. Indirect benefits derived from assistance to educational institutions;
14. Funds from bonds allocated under M.S. Chapter 47A refunding bonds and 501(c)(3) bonds;
15. Assistance for collaboration between a Minnesota higher education institution and a business.
16. Assistance for a tax increment financing soils condition district as defined under M.S. 469.174, Subd. 19;
17. Redevelopment when the Recipients or Qualified Business' investment in the purchase of the site and in site preparation is 70 percent or more of the assessor's current years estimated market value;

18. General changes in tax increment financing law and other general tax law changes of a principally technical nature;
19. Federal assistance until the assistance has been repaid to and reinvested by the local governmental unit;
20. Funds from dock or wharf bonds issued by a seaway port authority;
21. Business loans or loan guarantees of \$75,000 or less; and
22. Federal loan funds provided through the U.S. Economic Development Administration.

“Business Subsidy Report” means the annual reports submitted each year for each business receiving a business subsidy in the community. The report is submitted by the LGU in order to comply with M.S. § 116J.994 Subd. 7. (b).

“Criteria” means the equitably applied, uniform standards by which the Economic Development Agency and/or the City bases its decision to award any business Subsidy to a private business or development project establishing a business and Creating jobs in the City of Cottonwood.

“DEED” means Minnesota Department of Employment and Economic Development.

“Economic Development Agent” means the City department, local or regional economic development agency or other authorized entity that is empowered to solicit, negotiate and form business subsidy agreements on behalf of the City of Cottonwood. The Economic Development Agent for the City of Cottonwood shall be the Cottonwood City Clerk’s Office, hereinafter “Agent.”

“Health Insurance” means basic health insurance which shall include; employer 100% premium payment for individual coverage or 80% premium payment for family coverage; employer minimum payment for 80% of office visits, emergency care, surgery and prescriptions; a maximum yearly deduction of \$1,000, and maternity coverage.

“Living Wage Job” shall mean a job which pays wages and health benefits that total at least the rate of 110% of the current poverty level for a family of four.

“Local Governmental Unit” hereinafter LGU, means the statutory or home rule charter city, county, town, iron range resources and rehabilitation agency, regional development commission.

“Operation Start Date” shall mean the date by which the business begins its operations in the zone as evidenced by constructing a facility or relocating to an existing building in a facility and beginning revenue generating operations and/or hiring employees.

“Qualified Business” means a person that carries on a trade or business at a place of business located within a Job Opportunity Building Zone as referenced in M.S. § 469.310 Subd. 11; and complies with the reporting requirements specified by M.S. § 469.313 Subd. 2.(5); and shall comply with the criteria in Section II.C. of this agreement; and shall also mean “Recipient” as defined by Business Subsidy law. A qualified business shall not include a retail business, a low-wage service business, an agricultural production business, or a business that pays less than the living wage defined in this agreement.

“Recipient” means any business entity that receives a business subsidy as defined by M.S. § 116J.993, and that has signed a Business Subsidy Agreement with a city.

“Relocating Business” means a business relocating from another Minnesota non-JOB Zone location.

“Relocation Agreement” means a binding written agreement between a relocating qualified business and the commission of DEED pledging that the qualified business shall either: (a) increase full-time for full-time equivalent employment in the first full year of operation within the job opportunity building zone by at least 20 percent, or (b) make a capital investment on the property equivalent to 10% of the gross revenues of operation that was relocated in the immediately preceding taxable year; and provides for repayment of all tax benefits if the requirements of (a) or (b) are not met.

“Subzone” means the parcel or parcel of land designated by the Commissioner of Employment and Economic Development within a Job Opportunity Building Zone within the boundaries of the City of Cottonwood to receive certain tax credits and exemptions specified under M.S. § 469.310-469.320.

“Zone” means a Job Opportunity Building Zone or an Agricultural Processing Facility Zone designated by the commissioner of Employment and Economic Development under M.S. § 469.314.

II. BUSINESS SUBSIDY REQUIREMENTS

A. Business Subsidy Policies. The City of Cottonwood adopts the following:

1. Any time the City of Cottonwood provides a business subsidy to a Qualified Business or Recipient, that business is subject to the wage levels, job creation and other criteria set forth in this policy and specified in the Business Subsidy Agreement made with the LGU. In the event of a conflict between the requirements of the Business Subsidy Statute M.S. §§ 116J.993 – 116J.995 and the JOBZ Statute M.S. §§ 469.310 – 469.320, the JOBZ statute shall supersede.

2. The recipient, in the case of a quantifiable non-JOBZ business subsidy, shall create and retain at least one full-time living wage job and which provide employer paid basic health insurance for each \$25,000 of business subsidy received. These shall be created not later than December 31, 2015.
3. The qualified business, in the case of a JOBZ business subsidy that is non-quantifiable at the time of the Business Subsidy Agreement, must create and retain for the period of the Job Zone duration or until December 31, 2015, whichever is shorter, at least one of FTE job that a living wage for every \$25,000 of the total estimated value of all tax exemptions and credits anticipates receiving.
4. The recipient or qualified business shall provide cash benefits including health insurance equal to 10% of wages. These jobs shall be created not later than a specific date identified in a Business Subsidy Agreement.
5. The qualified business shall be identified in the Business Subsidy Agreement as a:
 - a. Trade or business located in and operating in a JOBZ, or APF Zone at the time of Zone designation; **OR**
 - b. New trade or business start-up located within the subzone; **OR**
 - c. Business expanding in the subzone which is a business that maintains its current operations in its current location and is expanding its operations and its payroll within the City of Cottonwood's subzone; **OR**
 - d. A business relocating from another state; **OR**
 - e. A business relocating from another Minnesota non-Zone location specifying the City.
6. The City of Cottonwood may deviate from wage and job criteria in Section II, by documenting the reason in writing for the deviation and attaching a copy of this reason to the next annual Business Subsidy Report submitted to DEED.
7. The City of Cottonwood shall have an overall goal of 10% of new FTE jobs created under this policy shall be held by City of Cottonwood residents. It is expected that all qualified businesses or recipients shall have a quantified target for the number of residents to be hired.
8. The City of Cottonwood authorizes the Mayor, as representative of the City to act as its Authorized Business Subsidy Signatory to execute business subsidy agreements on behalf of the City of Cottonwood.
9. The City of Cottonwood authorizes the Cottonwood Economic Development Authority (EDA) to act as its Economic Development Agent for purposes of marketing, and initiating and negotiating Business Subsidy Agreements. Final approval of Business Subsidy Agreements must be made by the Cottonwood City Council and signed by the Mayor.
10. **Requirements of businesses.** The City of Cottonwood shall require all businesses receiving a business subsidy to comply with the following:
 - a. The business shall attend a properly noticed public hearing, which shall be held by the City of Cottonwood as provided by M.S. §116J.994, when the value of the subsidy does or is expected to exceed \$100,000 from local sources. The purpose of the hearing shall be to identify the

criteria that the qualified business or recipient shall meet in order to be eligible to receive a business subsidy or become a qualified business for purposes of the JOBZ statute. The hearing shall specify the subsidy provided, public purpose(s) that shall be achieved by offering the subsidy, and shall specify the measurable, specific, and tangible goals committed to by the qualified business. As provided by M.S. §116J994, Subd. 5., a public notice shall be published in print and if possible, on the internet, at least 10 days prior to the hearing, identifying the location, date, time and place of the hearing; and providing information about the business subsidy proposed, including a summary of the terms of the subsidy.

- b. If the business is qualified to receive JOBZ tax benefits, that business shall agree to continue operations in the jurisdiction where the subsidy is used (the subzone) for the duration of the job zone term.
- c. If the qualified business or recipient is a relocating business under the definition in this agreement, the business shall be required to enter into a binding written "Relocation Agreement" between the qualified business and the commissioner of DEED pledging that the qualified relocating business shall:

- (1) Commit to signing a Relocation Agreement with DEED; and

CHOOSE ONE from 2 or 3:

- (2) Cease one or more operations or functions at a non-Zone location and begin performing substantially the same functions inside the City of Cottonwood Zone; or
- (3) Reduce employment at the non-Zone location starting one year before and ending one year after beginning operations in the Zone where its employees in the Zone are engaged in the same line of business as the employees at the location where it reduced employment; and

CHOOSE ONE (or BOTH, if applicable) from 4 and 5:

- (4) Increase full time employment by 20% (measured relative to the operations that were relocated) within the first full taxable year of operation within the Zone and maintains the required level of employment during each year of zone designation; or
- (5) Make a capital investment in the Zone equivalent to at least 10% of gross revenues for the taxable year immediately preceding relocation to the Zone.

- d. The business shall identify an operation start date when business operations for the proposed qualified business are planned to begin in the zone. The date when business operations begin is called the "operation start date."

RESOLUTION NO. 2004-8C

A mid-month meeting of the Cottonwood City Council of Cottonwood, Minnesota, was held in the Cottonwood Senior Citizens Center in said City on August 18, 2004, at 7 PM. The following members of the Council were present: Mayor Lenz, Council Members Doom, Fenger and Magnuson, and Clerk-Administrator Isaackson; and the following were absent: Council Member Schultz.

Council Member Doom introduced the following resolution and moved its adoption:

RESOLUTION ADOPTING THE CITY OF COTTONWOOD'S BUSINESS
SUBSIDY POLICY AND CRITERIA FOR BUSINESSES LOCATED
WITHIN THE CITY'S JOBZ SUB-ZONES.

Be It Resolved by the City Council of the City of Cottonwood, County of Lyon, Minnesota, that the attached "Business Subsidy Policy and Criteria For City of Cottonwood's JOBZ Sub-Zones" is hereby adopted.

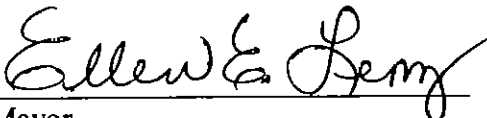
Seconded by Council Member Fenger, and upon a vote being taken the following voted in favor: Lenz, Doom, Fenger and Magnuson; and the following voted against: None.

Whereupon said resolution was declared passed and adopted.

Adopted by the City Council this 18th day of August, 2004.



Clerk-Administrator



Mayor

SEAL

CLERK'S CERTIFICATION

State of Minnesota)
City of Cottonwood)
County of Lyon)

I, Gregory J. Isaackson, do hereby certify that I am custodian of the minutes of all proceedings had and held by the City Council of said City, that I have compared the attached resolution with the original passed and adopted by the City Council of said City at a mid-month meeting thereof held on the 18th day of August, 2004, that the attached resolution constitutes a true and correct copy thereof, that the same has not been amended or rescinded and is in full force and effect.

IN WITNESS WHEREOF, I have hereunto placed my hand and signature this 18th day of August, 2004, and have hereunto affixed the seal of said City.



Clerk-Administrator
City of Cottonwood

SEAL