

CITY OF FARIBAULT
AMENDED BUSINESS SUBSIDY POLICY
AND JOBZ BUSINESS SUBSIDY POLICY

April 27, 2004

Exhibit A

RECEIVED MAY 3 2004

I. INTRODUCTION AND DEFINITIONS

This Business Subsidy Policy (the "Policy") is adopted for purposes of Minnesota Statutes, Sections 116J.993 through 116J.995 and as may be amended, (the "Business Subsidy Act") and Minnesota Statutes, Sections 469.310 through 469.320 and as may be amended (the "Job Opportunities Building Zone Act" or "JOBZ Act," and with the Business Subsidy Act, the "Acts"). Terms used in this Policy are intended to have the same meanings as if used in the Acts, and any amendments or modifications to the Acts shall amend or modify the definitions and terms of this Policy without any further action of the City. This Policy shall apply only with respect to subsidies granted under the Acts if and to the extent required thereby.

Every potential business subsidy project within the City of Faribault (the "City") will be evaluated according to this Policy and the criteria set forth herein.

A. Business Subsidy Generally. A Business Subsidy, as further defined herein and in the Business Subsidy Act shall include, but not be limited to one of the following types of subsidies provided by the City:

1. Loan,
2. Grant,
3. Tax abatement,
4. TIF or other tax reduction or deferral,
5. Guarantee of payment,
6. Contribution of property or infrastructure,
7. Preferential use of governmental facilities,
8. Land contribution, or
9. Other specified subsidy.

A Business Subsidy does not include assistance of less than \$25,000, business loans or loan guarantees of less than \$75,000, assistance generally available to all businesses, housing assistance, or any other type of assistance specifically excluded in the Business Subsidy Act.

B. Job Opportunities Building Zone (JOBZ) Business Subsidy. Under the JOBZ Act, a Business Subsidy includes the subsidy provided through the following set of tax benefits to certain qualified businesses:

1. Exemption from individual income taxes,
2. Exemption from corporate franchise taxes,
3. Exemption from state sales and use tax and any local sales and use taxes on qualifying purchases,
4. Exemption from state sales tax on motor vehicles and any local sales tax on motor vehicles,
5. Exemption from property tax,
6. Exemption from wind energy production tax, and
7. Jobs credit.

C. **Further Definitions.** The following defined terms apply equally to business subsidies generally and to JOBZ business subsidies. Any terms not defined herein shall have the meanings set forth in the Acts. If the Acts are amended to affect any of these defined terms, then the definition or definitions set forth in the Acts shall replace the definition or definitions set forth within this Section and be incorporated herein without amendment to this Policy or any type of action of the City.

“Benefit Date” the later of either the date on which the Business Subsidy Agreement is executed or the date on which any amount of Business Subsidy is first provided to the Business Subsidy Recipient.

“Business Subsidy” means a state or local government agency grant, contribution of personal property, real property, infrastructure, the principal amount of a loan at rates below those commercially available to the recipient, any reduction or deferral of any tax or any fee, any guarantee of any payment under any loan, lease, or other obligation, or any preferential use of government facilities given to a business, and as defined by the Business Subsidy Act.

“Business Subsidy Agreement” means the agreement between the Recipient as defined herein and the City entered into pursuant to the Business Subsidy Act.

“Business Subsidy Recipient” mean any business entity, including a Qualified Business receiving a JOBZ Business Subsidy as defined herein, that receives a business subsidy as defined by the Business Subsidy Act and that has signed a Business Subsidy Agreement with the City.

“Business Subsidy Report” means the annual reports submitted by the City each year for each business receiving a Business Subsidy in the City in order to comply with the Business Subsidy Act.

“DEED” means the Minnesota Department of Employment and Economic Development or a successor entity.

“JOBZ Business Subsidy” means tax exemptions or tax credits available to a Qualified Business located in a Zone, as defined by the Business Subsidy Act, and as modified by amendments to these Acts.

“Qualified Business” means a person that carries on a trade or business at a place of business located within a Zone and which complies with the reporting requirements specified therein and the criteria set forth herein, except in the case of a Relocating Business, as defined herein, in which case such person must also meet the requirements described in the JOBZ Act, which as of March, 2004 were to increase employment or to make a capital investment.

“Relocating Business” A person that relocates a trade or business from outside a Zone into that Zone according to the criteria set forth in the JOBZ Act, which as of March 2004 meant ceasing one or more operations or functions at the non-Zone location and beginning performing substantially the same functions inside the Subzone or by reducing employment at the non-Zone location starting one year before and ending one year after beginning operations in the Zone, where the relocated employees in the Zone are engaged in the same line of business as the employees at the location where employment was reduced.

“Relocation Agreement” means a binding written agreement between a Relocating Business and the Commissioner of DEED pledging that the qualified business shall meet the requirements of the JOBZ Act, which as of March 2004 meant either: (a) increase full-time or full-time equivalent employment in the first full year of operation within the job opportunity building zone by at least 20 percent, *or* (b) make a capital investment on the property equivalent to 10% of the gross revenues of operation that was relocated in the immediately preceding taxable year. As of March 2004, a Relocation Agreement also had to provide for repayment of all tax benefits if the requirements of (a) or (b) are not met.

“Subzone” means the parcel or parcels of land within the Region V Zone in the City which the Commissioner of DEED has now, or at any time in the future shall, designate to receive certain tax credits and exemptions specified under the JOBZ Act.

“Zone” means a Job Opportunity Building Zone or an Agricultural Processing Facility Zone designated by the Commissioner of DEED under the JOBZ Act.

II. BUSINESS SUBSIDY REQUIREMENTS

The requirements for a Business Subsidy herein described apply to any Business Subsidy, including any JOBZ Business Subsidy. If the Acts are amended to modify any of these requirements, then the requirement or requirements set forth in the Acts shall replace the requirement or requirements set forth in this Section and be incorporated herein without amendment to this Policy or any type of action of the City.

A. **Business Subsidy Implementation.** A Business Subsidy Recipient, including a Qualified Businesses receiving a JOBZ Business Subsidy, must:

1. Comply with the City’s comprehensive plan and any other plans or guides created by the City to guide development,

2. Enter into a Business Subsidy Agreement with the City that complies with the Business Subsidy Act and the requirements set forth herein,
3. Agree to comply with annual reporting as required by the Business Subsidy Act and the JOBZ Act,
4. Meet a public purpose as described in Section II B. below and either achieve job and wage goals as described in Section II. C below or meet the goals described in Section II D. below,
5. Meet all of the additional policies set forth in Section II. D below, including holding a public hearing if required and complying with payback provisions.

B. **Public Purpose.** Every Business Subsidy, including a Qualified Business receiving a JOBZ Business Subsidy, must meet a public purpose as follows, which may include but must not be limited to increasing the tax base:

1. Enhance economic growth and increase the tax base in the City;
2. Create high quality jobs in the City with minimum job creation goals as set forth in the policy;
3. Create living wage goals and minimum benefit package goals as set forth in the policy, including the following benefits: health, dental, retirement, life or short term/long term disability; all of which shall be reviewed on an annual basis;
4. Locate industrial development within established industrial parks;
5. Retain high quality jobs in the City;
6. Prevent or eliminate blight;
7. Revitalize neighborhoods and the community;
8. Foster economic and commercial diversity;
9. Stabilize the community;
10. Provide basic goods and services;
11. Remediate pollution;
12. Promote the retention or reuse of historically significant property;
13. Fully utilize existing or planned infrastructure improvements;

14. Assist in the development of public improvements of facilities;
15. Provide tax incentives to qualified businesses pursuant to Minnesota Statutes Sections 469.310 through 469.320 (the "Job Opportunities Building Zone Act");
16. Provide business subsidy incentives to qualified businesses pursuant to Minnesota Statutes Sections 116J.993 through 116J.995 (the "Business Subsidy Act"); and

C. **Job and Wage Goals.** Except as provided in Section II D. herein, every Business Subsidy Recipient, including a Qualified Business receiving a JOBZ Business Subsidy, must meet at least the job and wage goals described herein within two (2) years of the Benefit Date, unless an extension is granted pursuant to the Acts or an amendment to the Acts extends this time. Every Business Subsidy Recipient must meet at least the General Job Goal and General Wage Goal set forth in 1 and 2 below and every Qualified Business receiving a JOBZ Business Subsidy must meet at least the JOBZ Job Goal and JOBZ Wage Goal set forth in 3 and 4 below. In addition, every Business Subsidy Recipient must create the number of full-time specified in the Business Subsidy Agreement and must meet the wage goals for those jobs specified in the Business Subsidy Agreement. The Business Subsidy Agreement may contain separate job and wage goals for part-time jobs and full-time jobs. The City may set goals in terms of full-time equivalent at their discretion. In cases where the public purpose of the Business Subsidy is the retention of existing jobs, the Business Subsidy Recipient must demonstrate that job loss is specific and demonstrable. The setting of specific wage and job goals in the Business Subsidy Agreement will be sensitive to local economic conditions, external economic forces over which neither the grantor nor the Business Subsidy Recipient has control, the individual financial resources of the recipient, and the competitive environment in which the Business Subsidy Recipient's business exists.

1. *General Job Goal.* For all Business Subsidies, the Business Subsidy Recipient must create at least 10 full-time jobs.
2. *General Wage Goal.* For all Business Subsidies, the Business Subsidy Recipient must create full-time job(s) with minimum wages \$10.00 per hour plus benefits.
3. *JOBZ Job Goal.* For all JOBZ Business Subsidies, the Qualified Business must create 20 full-time jobs and retain their current number of employees.
4. *JOBZ Wage Goal.* For all JOBZ Business Subsidies, the Qualified Business must create full-time jobs that pay at minimum wage of \$ 12.00 per hour plus benefits.

The City may deviate from job and wage goals by documenting the reason in writing for the deviation and attaching a copy of this reason to the next annual Business Subsidy Report submitted to DEED. Wages should be adjusted annually at the first meeting of the City in January by the change in the Consumer Price Index (CPI) for all urban consumers in the Midwest area, as defined by the Bureau of Labor Statistics.

D. **Alternative to Job and Wage Goals.** The City may determine, after a public hearing, that job creation or job retention is not a goal of either a general Business Subsidy or a JOBZ Business Subsidy. In such cases, the Business Subsidy Recipient must meet at least one of the following minimum requirements:

1. The Business Subsidy accomplishes the removal, rehabilitation or redevelopment of, or prevention of development or spread of, a blighted area as defined by Minnesota Statutes, Section 469.002, Subdivision 11, or constitutes a cost of correcting conditions that permits designation of a redevelopment district or renewal and renovation district under Minnesota Statutes, Section 469.174 to 469.179; or
2. The Business Subsidy improves public infrastructure or public facilities, including without limitation streets, sewers, storm sewers, streets, parks, recreational facilities, and other City facilities; or
3. The Business Subsidy removes physical impediments to development of land, including without limitation poor soils, bedrock conditions, steep slopes, or similar geotechnical problems; or

The above requirements must be expressed as specific, measurable and tangible goals in each Business Subsidy Agreement. The job and wage goals that would otherwise be required may be set at zero. In addition, in the case of a JOBZ Business Subsidy, the requirements of a Relocation Agreement must be met.

E. **Additional Policies.** All businesses receiving a general Business Subsidy or a JOBZ Business Subsidy shall also comply with the following:

1. *Public Hearing.* When the value of a Business Subsidy exceeds \$100,000, a properly noticed public hearing shall be held pursuant to the Business Subsidy Act, at which the amount of subsidy provided, the public purpose(s), and the specific, measurable, and tangible goals to be achieved shall be made known.
2. *Length of Operation.* All Business Subsidy Recipients must agree to continue operation within the City for at least five years after the benefit date as described in the Business Subsidy Act. After a public hearing, the City may authorize the Business Subsidy Recipient to move outside the City within the first five years of operation.
3. *JOBZ Length of Operation.* JOBZ Business Subsidy Recipients must further agree to continue to operations in the Subzone for the duration of the JOBZ term determined for the Subzone pursuant to the JOBZ Act.
4. *JOBZ Relocation Requirement.* A JOBZ Business Subsidy Recipient does not qualify as a Relocating Business unless the business is qualified to enter and enters into a Relocation Agreement according to the JOBZ Act.
5. *Pay Back Provisions and Extensions.* Any general or JOBZ Business Subsidy Recipient must pay back assistance received if the job and wage goals or other specified goals are not met within two (2) years of the Benefit Date or such time as permitted by the Acts as they may be amended. For all general and JOBZ Business Subsidies, assistance provided by the City must be paid back, with interest as determined in the Business Subsidy Act, to the

City, or at the City's request, to the account created under the Business Subsidy Act. Any repayment may be prorated by the City to reflect partial fulfillment of goals. The City may, after a public hearing, extend the period for meeting job and wage goals for up to one year and may pursuant to the procedure in the Acts, extend the period for meeting other goals for any period specified by the City. For JOBZ Business Subsidies, state tax exemptions must be paid back to the State of Minnesota and property tax exemptions paid back to the Subzone county, all pursuant to the JOBZ Act. The Commissioner of DEED may waive, without a hearing, the necessity of such state and county repayment if in consultation with City officials the Commissioner determines that requiring repayment is not in the best interest of the state or City and the business ceased operating as a result of circumstances described in the JOBZ Act.

6. *Modification.* The City reserves the right to modify this Policy from time to time in accordance with the Acts.

**ECONOMIC DEVELOPMENT AUTHORITY
OF THE CITY OF FARIBAULT**

RESOLUTION 2004-02

**A RESOLUTION ESTABLISHING AN AMENDED
BUSINESS SUBSIDY POLICY AND JOBZ BUSINESS
SUBSIDY POLICY**

WHEREAS, Minnesota Statutes Chapter 469 provides for the establishment of an Economic Development Authority by a municipality; and

WHEREAS, on May 27, 1986, the City Council of the City of Faribault (the "City") adopted Resolution No. 86-77 establishing an Economic Development Authority for the City to facilitate and assist economic development in the community; and

WHEREAS, the Minnesota State legislature has established a program to provide business subsidy incentives to qualified businesses pursuant to Minnesota Statutes Sections 116J.993 through 116J.995 (the "Business Subsidy Act"); and

WHEREAS, the Minnesota State legislature has established a program to provide tax incentives to qualified businesses pursuant to Minnesota Statutes Sections 469.310 through 469.320 (the "Job Opportunities Building Zone Act"); and

WHEREAS, the Board of the Economic Development Authority (the "EDA") desires to adopt an Amended Business Subsidy Policy and JOBZ Business Subsidy Policy to effectuate the intent of the Business Subsidy Act and the Job Opportunities Building Zone Act; and

WHEREAS, the EDA has reviewed the following Business Subsidy Policy and JOBZ Business Subsidy Policy set forth at Exhibit "A" and desires to adopt such policy; and

WHEREAS, the EDA has reviewed the following Business Subsidy Policy and JOBZ Business Subsidy Policy set forth at Exhibit "A" and requests that the City adopt such policy.

NOW, THEREFORE BE IT RESOLVED by the Economic Development Authority of the City of Faribault Minnesota:

Section 1: That whenever the EDA or City invests public funds or agrees to voluntarily forfeit tax or other revenue that benefit private development projects, those projects should create the greatest number of living wage jobs possible for the residents of the City and policy makers and the EDA must keep the critical need

for living wage jobs the priority whenever public dollars are invested in a private business or development project.

Section 2: That the public purpose of the Business Subsidy Policy and JOBZ Business Subsidy Policy shall be to accomplish, but not be limited to, the following on behalf of the City:

1. Enhance economic growth and increase the tax base in the City;
2. Create high quality jobs in the City with minimum job creation goals as set forth in the policy;
3. Create living wage goals and minimum benefit package goals as set forth in the policy, including the following benefits: health, dental, retirement, life or short term/long term disability; all of which shall be reviewed on an annual basis;
4. Locate industrial development within established industrial parks;
5. Retain high quality jobs in the City;
6. Prevent or eliminate blight;
7. Revitalize neighborhoods and the community;
8. Foster economic and commercial diversity;
9. Stabilize the community;
10. Provide basic goods and services;
11. Remediate pollution;
12. Promote the retention or reuse of historically significant property;
13. Fully utilize existing or planned infrastructure improvements;
14. Assist in the development of public improvements of facilities;
15. Provide tax incentives to qualified businesses pursuant to Minnesota Statutes Sections 469.310 through 469.320 (the "Job Opportunities Building Zone Act");
16. Provide business subsidy incentives to qualified businesses pursuant to Minnesota Statutes Sections 116J.993 through 116J.995 (the "Business Subsidy Act"); and

Section 3: In implementing a business subsidy policy, the EDA and City will focus its business subsidy assistance to businesses, which demonstrate a clear and ongoing commitment to the community by providing living wage jobs to their employees and to City residents. The EDA and City will focus business subsidy assistance only to businesses which agree to comply with annual business subsidy reporting requirements as required by Minnesota Statutes Sections 116J.993 through 116J.995 (the "Business Subsidy Act") and as required by Minnesota Statutes Sections 469.310 through 469.320 (the "Job Opportunities Building Zone Act").

Section 4: That although a primary purpose of this policy is the creation of living wage jobs, the EDA and City cannot achieve their economic development goals without a trained and ready workforce and adequate childcare. The EDA and City will commit to assist businesses to obtain trained and work-ready employees through the DEED Workforce Development Centers, MNSCU and other services, and to facilitate access to childcare.

Section 5: That because it is not possible to anticipate every type of project which may in its context and time present desirable community building or preservation goals and objectives, the EDA and City retain the right in their discretion to approve projects and subsidies which may vary from principles and criteria of this policy.


Section 6: The EDA adopts the following Business Subsidy Policy and JOBZ Business Subsidy Policy:

See the policy attached at Exhibit A.

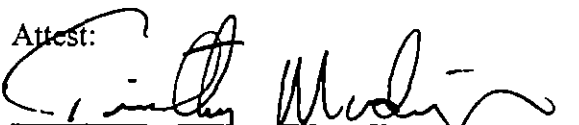
Section 7: That this policy is adopted in compliance with Minnesota Statutes § 116J.993 through Minnesota Statutes § 116J.995 (the "Business Subsidy Act") and Minnesota Statutes § 469.310 through 469.320 (the "Job Opportunities Building Zone Act"). A copy of the policy shall be submitted to the Department of Employment and Economic Development along with the first annual Business Subsidy report.

Section 8: The EDA requests that the Faribault City Council adopt the same Business Subsidy Policy and JOBZ Business Subsidy Policy as set forth herein.

ADOPTED: 15 April 2004



Steve Underdahl, President

Attest:


Timothy Madigan, Secretary